

# TOYOTA NEW CAR PRICELIST (CORPORATE)

MODELS	ENGINE CC	ESTIMATED OMV	ESTIMATED PARF	6 MTHS ROAD TAX	VES REBATE / SURCHARGE	RETAIL PRICE (NON-GTD COE)	CORPORATE PRICE (NON-GTD COE)	PRICE (W/O COE)
<b>CAT A - Standard Items: In-Car Recording Camera, Headunit, Reverse Sensors, Reverse Camera, Solar Film</b>						<b>NO COE REBATE</b>	<b>COE REBATE CAT A \$54K</b>	
VIOS 1.5E (106 BHP)	1,496	\$ 14,400	\$ 7,200	\$ 290	Neutral	\$ 106,888	\$ 100,000	\$ 43,000
VIOS 1.5G (106 BHP)	1,496	\$ 16,300	\$ 8,200	\$ 290	Neutral	\$ 112,888	\$ 106,000	\$ 49,000
YARIS CROSS ACTIVE <b>HYBRID</b> 1.5 TSS TNGA (110 BHP)	1,490	\$ 26,000	\$ 6,700	\$ 290	(\$ 15,000)	\$ 119,888	\$ 117,000	\$ 60,000
YARIS CROSS EXCITE <b>HYBRID</b> 1.5 TSS TNGA (110 BHP)	1,490	\$ 27,900	\$ 8,100	\$ 290	(\$ 15,000)	\$ 124,888	\$ 122,000	\$ 65,000
SIENTA STANDARD 1.5 <b>7-SEATER</b> (105 BHP)	1,496	\$ 17,900	\$ 9,000	\$ 290	Neutral	\$ 123,888	\$ 105,000	\$ 48,000
SIENTA ELEGANCE 1.5 <b>7-SEATER</b> (105 BHP)	1,496	\$ 19,800	\$ 9,900	\$ 290	Neutral	\$ 129,888	\$ 112,000	\$ 55,000
COROLLA ALTIS STANDARD 1.6 TNGA (129 BHP)	1,598	\$ 20,400	\$ 10,300	\$ 316	Neutral	\$ 117,888	\$ 111,000	\$ 54,000
COROLLA ALTIS ELEGANCE 1.6 TSS TNGA (129 BHP)	1,598	\$ 22,600	\$ 11,800	\$ 316	Neutral	\$ 124,888	\$ 117,000	\$ 60,000
<b>CAT B - Standard Items: In-Car Recording Camera, Headunit, Reverse Sensors, Reverse Camera, Solar Film</b>						<b>NO COE REBATE</b>	<b>COE REBATE CAT B \$81K</b>	
COROLLA ALTIS <b>HYBRID</b> 1.8 TSS TNGA (121 BHP)	1,798	\$ 30,300	\$ 9,710	\$ 415	(\$ 15,000)	\$ 163,888	\$ 154,500	\$ 70,500
PRIUS PLUS <b>HYBRID</b> 1.8 <b>7-SEATER</b> (134 BHP)	1,798	\$ 27,500	\$ 7,750	\$ 415	(\$ 15,000)	\$ 167,888	\$ 149,000	\$ 65,000
RAV4 2.0 TSS TNGA (170 BHP)	1,987	\$ 30,000	\$ 17,000	\$ 509	Neutral	\$ 176,888	\$ 170,000	\$ 86,000
CAMRY STANDARD <b>HYBRID</b> 2.5 TSS TNGA (207 BHP)	2,487	\$ 29,500	\$ 9,200	\$ 758	(\$ 15,000)	\$ 159,888	\$ 156,000	\$ 72,000
CAMRY ELEGANCE <b>HYBRID</b> 2.5 TSS TNGA (207 BHP)	2,487	\$ 34,500	\$ 12,700	\$ 758	(\$ 15,000)	\$ 175,888	\$ 168,000	\$ 84,000
HARRIER ELEGANCE 2.0 TSS TNGA (170 BHP)	1,987	\$ 36,000	\$ 21,200	\$ 509	Neutral	\$ 196,888	\$ 180,000	\$ 96,000
HARRIER PREMIUM <b>HYBRID</b> 2.5 TSS TNGA (216 BHP)	2,487	\$ 41,000	\$ 17,200	\$ 758	(\$ 15,000)	\$ 193,888	\$ 190,000	\$ 106,000
HARRIER LUXURY <b>HYBRID</b> 2.5 TSS TNGA (216 BHP)	2,487	\$ 45,000	\$ 20,300	\$ 758	(\$ 15,000)	\$ 210,888	\$ 193,000	\$ 109,000
VELLFIRE ELEGANCE 2.5 <b>7-Seater</b> (179 BHP)	2,494	\$ 50,400	\$ 31,000	\$ 762	\$ 20,000	\$ 267,888	\$ 252,500	\$ 168,500
ALPHARD ELEGANCE <b>HYBRID</b> 2.5 TSS 4WD <b>7-Seater</b> (194 BHP)	TBC	\$ 60,000	\$ 40,000	\$ 762	Neutral	\$ 287,888	\$ 269,000	\$ 185,000

## TERMS & CONDITION

- UPDATED ON 18<sup>TH</sup> NOV 2021
- PRICE IS VALID TILL 8<sup>TH</sup> DEC 2021, 12NOON
- ALL MODELS COME WITH **3-YEARS WARRANTY OR 100,000KM WHICHEVER COME FIRST**
- PRICING INCLUDES **1,000KM & 5,000KM FREE SERVICING**
- HYBRID MODELS COME WITH HYBRID BATTERY WARRANTY 3-YEARS OR 100,000KM WHICHEVER COME FIRST
- **NO FOC LEATHER SEAT FOR ATLAS STANDARD, VIOS E & YARIS CROSS** (TOP UP \$1,100 FOR LEATHER SEAT)
- **AND PRIUS+, SIENTA STANDARD** (TOP UP \$1,800 FOR LEATHER SEAT)
- NON-PACKAGE ORDER ARE NOT CANCELLABLE AND MUST BE REGISTRERED
- AND DELIVERED WITHIN 3MONTHS STARTING FROM THE ORDER DATE
- VEHICLE BOOKING AND DEPOSIT FOR CAT A \$12,840 & CAT B \$19,260
- PRICE AND SPECIFICATION ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE
- BORNEO MOTORS RESERVE THE RIGHT TO USE CAT E COE REGISTRATION FOR PASSENGER CARS

## LATEST COE BIDDING RESULT

- 2<sup>nd</sup> Bidding NOV 2021
- Next Tender 8<sup>TH</sup> December 2021
- CAT A \$55,001 ▲ \$1,292
- CAT B \$79,601 ▼ \$3,200
- CAT E \$86,001 ▼ \$1,999

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# TOYOTA NEW CAR PRICELIST (FOB)


MODELS	ENGINE CC	ESTIMATED OMV	ESTIMATED PARF	6 MTHS ROAD TAX	VES REBATE / SURCHARGE	RETAIL PRICE (NON-GTD COE)	FRIENDS OF BORNEO (NON-GTD COE)	PRICE (W/O COE)
<b>CAT A - Standard Items: In-Car Recording Camera, Headunit, Reverse Sensors, Reverse Camera, Solar Film</b>						<b>NO COE REBATE</b>	<b>COE REBATE CAT A \$57K</b>	
VIOS 1.5E (106 BHP)	1,496	\$ 14,400	\$ 7,200	\$ 290	Neutral	\$ 106,888	\$ 96,888	\$ 39,888
VIOS 1.5G (106 BHP)	1,496	\$ 16,300	\$ 8,200	\$ 290	Neutral	\$ 112,888	\$ 102,888	\$ 45,888
YARIS CROSS ACTIVE <b>HYBRID</b> 1.5 TSS TNGA (110 BHP)	1,490	\$ 26,000	\$ 6,700	\$ 290	(\$ 15,000)	\$ 119,888	\$ 118,888	\$ 61,888
YARIS CROSS EXCITE <b>HYBRID</b> 1.5 TSS TNGA (110 BHP)	1,490	\$ 27,900	\$ 8,100	\$ 290	(\$ 15,000)	\$ 124,888	\$ 123,888	\$ 66,888
SIENTA STANDARD 1.5 <b>7-SEATER</b> (105 BHP)	1,496	\$ 17,900	\$ 9,000	\$ 290	Neutral	\$ 123,888	\$ 112,388	\$ 55,388
SIENTA ELEGANCE 1.5 <b>7-SEATER</b> (105 BHP)	1,496	\$ 19,800	\$ 9,900	\$ 290	Neutral	\$ 129,888	\$ 119,888	\$ 62,888
COROLLA ALTIS STANDARD 1.6 TNGA (129 BHP)	1,598	\$ 20,400	\$ 10,300	\$ 316	Neutral	\$ 117,888	\$ 112,888	\$ 55,888
COROLLA ALTIS ELEGANCE 1.6 TSS TNGA (129 BHP)	1,598	\$ 22,600	\$ 11,800	\$ 316	Neutral	\$ 124,888	\$ 116,388	\$ 59,388
<b>CAT B - Standard Items: In-Car Recording Camera, Headunit, Reverse Sensors, Reverse Camera, Solar Film</b>						<b>NO COE REBATE</b>	<b>COE REBATE CAT B \$84K</b>	
PRIUS PLUS <b>HYBRID</b> 1.8 <b>7-SEATER</b> (134 BHP)	1,798	\$ 27,500	\$ 7,750	\$ 415	(\$ 15,000)	\$ 167,888	\$ 152,888	\$ 68,888
RAV4 2.0 TSS TNGA (170 BHP)	1,987	\$ 30,000	\$ 17,000	\$ 509	Neutral	\$ 176,888	\$ 170,000	\$ 86,000
CAMRY STANDARD <b>HYBRID</b> 2.5 TSS TNGA (207 BHP)	2,487	\$ 29,500	\$ 9,200	\$ 758	(\$ 15,000)	\$ 159,888	\$ 157,000	\$ 73,000
CAMRY ELEGANCE <b>HYBRID</b> 2.5 TSS TNGA (207 BHP)	2,487	\$ 34,500	\$ 12,700	\$ 758	(\$ 15,000)	\$ 175,888	\$ 173,000	\$ 89,000
HARRIER ELEGANCE 2.0 TSS TNGA (170 BHP)	1,987	\$ 36,000	\$ 21,200	\$ 509	Neutral	\$ 196,888	\$ 181,000	\$ 97,000
HARRIER PREMIUM <b>HYBRID</b> 2.5 TSS TNGA (216 BHP)	2,487	\$ 41,000	\$ 17,200	\$ 758	(\$ 15,000)	\$ 193,888	\$ 189,000	\$ 105,000
HARRIER LUXURY <b>HYBRID</b> 2.5 TSS TNGA (216 BHP)	2,487	\$ 45,000	\$ 20,300	\$ 758	(\$ 15,000)	\$ 210,888	\$ 201,000	\$ 117,000
VELLFIRE ELEGANCE 2.5 TSS <b>7-Seater</b> (179 BHP)	2,494	\$ 50,400	\$ 31,000	\$ 762	\$ 20,000	\$ 267,888	\$ 257,000	\$ 173,000
ALPHARD ELEGANCE <b>HYBRID</b> 2.5 TSS <b>4WD 7-Seater</b> (194 BHP)	TBC	\$ 60,000	\$ 40,000	\$ 762	Neutral	\$ 287,888	\$ 285,000	\$ 201,000

## TERMS & CONDITION

- UPDATED ON 18<sup>TH</sup> NOV 2021
- PRICE IS VALID TILL 8<sup>TH</sup> DEC 2021, 12NOON
- **NO COE REBATE FOR VIOS AND ALTIS**
- ALL MODELS COME WITH **5-YEARS WARRANTY AND UNLIMITED MILEAGE**
- PRICING INCLUDES **1YEAR FREE SERVICING FOR ALL CAT A MODELS & 3YEARS FREE SERVICING FOR ALL CAT B MODELS**
- HYBRID MODELS COME WITH HYBRID BATTERY WARRANTY 3-YEARS OR 100,000KM WHICHEVER COME FIRST
- **NO FOC LEATHER SEAT FOR ATLIS STANDARD, VIOS E & YARIS CROSS** (TOP UP \$1,100 FOR LEATHER SEAT)
- **AND PRIUS+, SIENTA STANDARD** (TOP UP \$1,800 FOR LEATHER SEAT)
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 **TOYOTA**

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